



PRESS INFORMATION

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Clinical Systems opens office in India

Clinical Systems Ltd, Europe's leading supplier of Laboratory Information Management Systems (LIMS) designed specifically for the clinical pathology laboratory engaged in product development and clinical trials, recently opened a sales and support office in New Delhi, India.

India has long been recognised as a significant producer of pharmaceutical products, with particular strengths in its own market and the markets of the developing world. Almost single-handedly, India has forced the world to accept affordable pricing of generic pharmaceuticals for developing countries and has wisely used the revenue generated to build its production and research capabilities. As stated by Yogin Majmudar in his Presidential Address to the 43rd Annual Meeting of the Indian Drug Manufacturers Association, "However, unlike some other countries, the low prices of Indian APIs do not mean any compromise with quality. India can today boast of the largest number (69 in all) of US-FDA approved facilities outside the US."

Mr Graham Wilson, Managing Director of Clinical Systems Ltd said at a recent users meeting in Montreal, Canada where he announced the opening of the Indian office "The alignment of India's patent laws with the World Trade Organization's agreement on Trade Related Intellectual Property Rights (TRIPS), which took place in the Indian Parliament on 23 March 2005 will undoubtedly boost Indian pharmaceutical research, attract foreign collaboration and help India emerge as a global force in pharmaceuticals. This expectation has already led to a significant rise in spending on pharmaceutical research and development and a major increase in pharmaceutical patent filings under the Patent Cooperation Treaty. Consequently, Clinical Systems sees India as a major, quality market for the tools and services which support pharmaceutical research, drug development and clinical trials. Furthermore, India's now well-proven strength as a world player in computer software makes it the obvious place from which to provide a delivery and support service for Clinical Systems' products to the Asia-Pacific, Middle East and African regions where there is also considerable growth in pharmaceutical research and clinical trials activities."

Clinical Systems Ltd has now established an office in New Delhi, from which it plans to support its ClinAxys[®] II, LIMS in the Indian and other regional markets and to undertake its own software research

and development work. ClinAxys® II is already in use by many of the world's leading pharmaceutical companies and contract research organisations (CROs) in the UK, Europe, the USA, Africa, Australia and Hong Kong. ClinAxys® II provides the laboratory with the latest functionality for pre-clinical and clinical operations and delivers proven benefits including total flexibility, guaranteed quality and unrivalled data control. ClinAxys® II provides support for multi-site processing, including study management and specimen tracking, a complete audit trail for Good Laboratory Practice (GLP) and 21 CFR Part 11 compliance and open database connectivity to SQL databases combined with the handling of data from most of the leading on-line laboratory instruments.

ClinAxys® II provides unrivalled quality control while processing large volumes of data in accordance with GLP and internal standards enabling research organisations to meet all their internal data acquisition and reporting needs and those of their sponsors and clients. Additionally, Clinical Systems can easily accommodate other individual laboratory requirements within ClinAxys® II. Clinical Systems are committed to ensuring that ClinAxys® II remains the world's leading system for the clinical laboratory.

Clinical Systems' office in New Delhi is managed by Mr Pratap Tripathy who holds a Master in Computer Application (MCA) from the Department of Computer Science and Application, Utkal University, Orissa, and has spent more than five years working with UK-based software companies, in the UK and India, including Clinical Systems. The new office will respond to sales enquiries and provide software support and can obtain back-up from Clinical Systems' offices in the UK and USA 24 hours per day.

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Note to Editors:

Clinical Systems Ltd was founded in 1988 to develop and market computerised Laboratory Information Management Systems designed specifically for the clinical pathology laboratory supporting pre-clinical and clinical research and product development. The ClinAxys® system has, over more than fifteen years, been developed into a world leading and most comprehensive laboratory management system and is used widely by pharmaceutical, chemical and contract research organisations throughout the world as the backbone of their analytical laboratory management.

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